

# INVEST | EMPOWER | IMPACT

2016 YEAR IN REVIEW

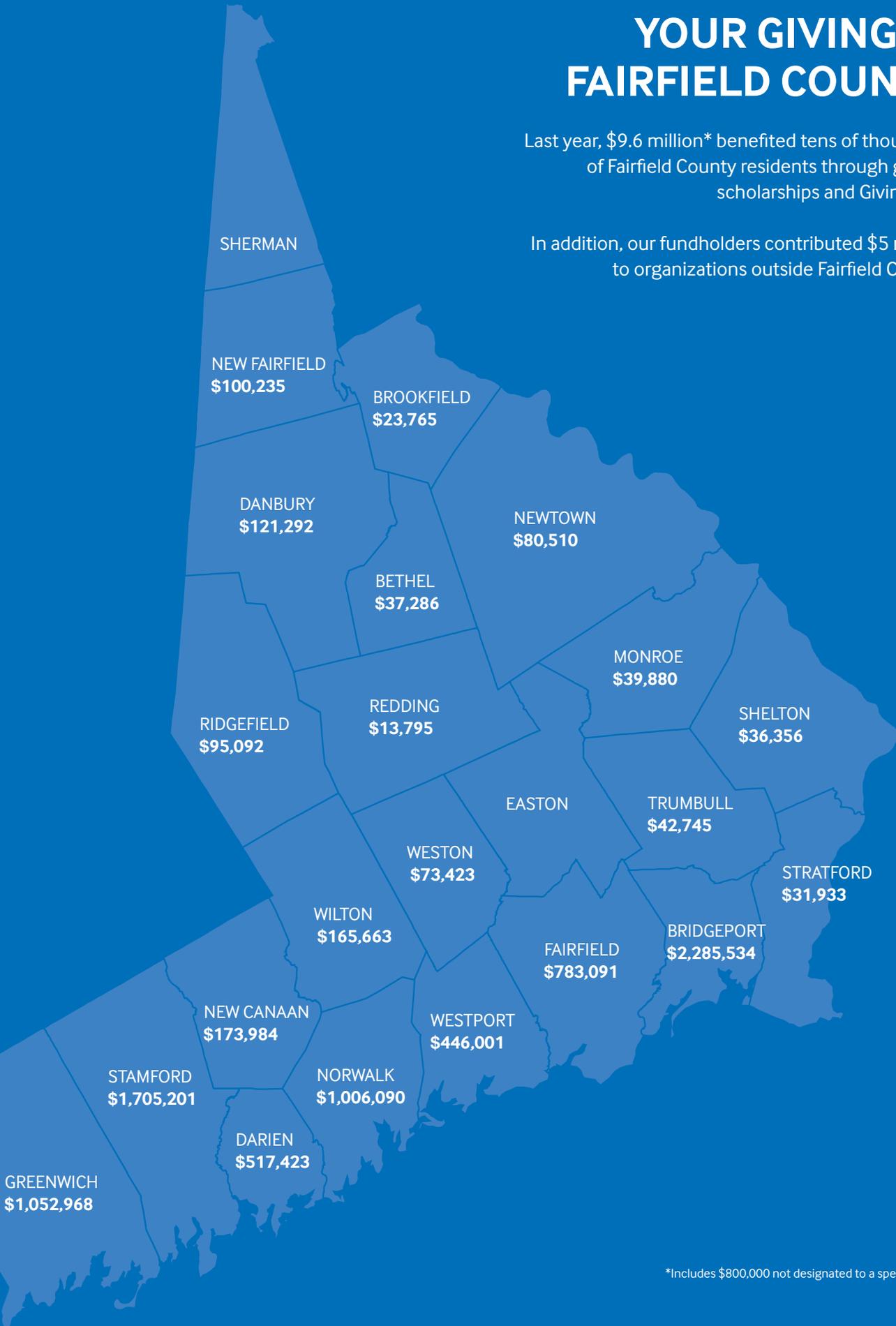


 Fairfield County's  
**Community  
Foundation**  
TOGETHER WE THRIVE

# YOUR GIVING IN FAIRFIELD COUNTY

Last year, \$9.6 million\* benefited tens of thousands of Fairfield County residents through grants, scholarships and Giving Day.

In addition, our fundholders contributed \$5 million to organizations outside Fairfield County.



\*Includes \$800,000 not designated to a specific town.

# THANK YOU FOR EMPOWERING PEOPLE AND STRENGTHENING COMMUNITIES ACROSS FAIRFIELD COUNTY

DEAR FRIENDS,

Together we share a vision of Fairfield County as a vital, inclusive community where every person has an opportunity to thrive. And thanks to your passion and commitment, we're celebrating another year of progress in actualizing that vision. For that, we are deeply grateful.



**LIZANNE  
GALBREATH**  
CHAIR, BOARD  
OF DIRECTORS

Our purpose as your community foundation is to ensure that your generous gifts – all 571 charitable funds and more than \$175 million in total assets – continue to grow and are utilized to their greatest capacity. Your thoughtful, compassionate giving is a powerful and collective investment helping to solve some of Fairfield County's greatest challenges for generations to come.

It's our great honor to amplify your impact as local philanthropists. By bringing people and resources together, we uniquely serve as a thought leader and the region's charitable hub that works to fulfill your philanthropic passions and create lasting change.

Through your generosity, we are making a more profound impact. Last year alone, you helped hundreds of Fairfield County residents reach their potential – like Regina Scates, a single mother who achieved her lifelong aspiration to be on her college's Dean's List while pursuing an associate's degree. You also fueled the mission of Fairfield County nonprofits at record-breaking levels, raising more than \$1.2 million in just 24 hours during Giving Day.

You are the catalyst for true and meaningful transformation across Fairfield County. For that and so much more, we extend our heartfelt thanks and our unwavering commitment to help you invest in, empower and impact the community we share.

**Together we thrive.**



**JUANITA T. JAMES**  
PRESIDENT &  
CHIEF EXECUTIVE  
OFFICER



## ANIYAH HAYNES REACHING FOR A DREAM

When Aniyah Haynes decided to attend Housatonic Community College, she wasn't sure how she would pay her tuition. Now with the help of the Family Economic Security Program, she is on track to pursue a master's degree in Communications. She's also learning the financial tools to save money to create her own broadcast show, which will feature interviews with young entrepreneurs and artists.

*"The program helps with literally everything," says Aniyah. "It feels so amazing to have that support system to help you with whatever you go through."*

### FUND FOR WOMEN & GIRLS

# YOU ARE UPLIFTING WOMEN & GIRLS TO REACH THEIR FULL POTENTIAL

Your support for our Fund for Women & Girls is having a powerful impact on the present and future of our community. Last fall, the Family Economic Security Program launched at Housatonic Community College and enrolled 80 adult students at risk of dropping out – giving them access to wraparound services that include scholarships, academic and income support, and career and financial coaching. Already, five of these students have graduated with an increased potential of securing family-sustaining employment. With your support, our goal over the next four years is to enable 400 students to successfully graduate and secure family-sustaining employment.

**Learn more about the work that you are making possible: [FCCFoundation.org/fwg](http://FCCFoundation.org/fwg).**



### FUND FOR WOMEN & GIRLS ANNUAL LUNCHEON

**\$446,727**  
RAISED BY 650  
DONORS FOR  
WOMEN & GIRLS

Thank you for becoming agents of change by joining our annual, major fundraiser supporting the work of the Family Economic Security Program. Together, we are committed to keep leveling the playing field for women and girls in Fairfield County.



## **REGINA SCATES BREAKING BARRIERS WITH THE FAMILY ECONOMIC SECURITY PROGRAM**

For nearly 20 years, Regina Scates tried relentlessly to pursue her dream of earning a degree from Housatonic Community College. But as a single mother without the support of family, she was forced to drop out of school over and over again. Then last fall she enrolled in the Family Economic Security Program. And with the help of a scholarship, and achievement and financial coaching, Regina moved from being on academic probation to being inducted into the college's Academic Honor Society.

“That was a huge milestone,” says Regina. “I can’t put a price tag on how these coaches have empowered me to advocate for myself.”

CENTER FOR NONPROFIT EXCELLENCE

# BY GIVING NONPROFITS THE TOOLS TO THRIVE, YOU ARE CHANGING LIVES ACROSS FAIRFIELD COUNTY

Thanks to you, dedicated nonprofit staff – who often operate on shoestring budgets – have access to tools and training to strengthen their operations, and better deliver their mission. Last spring, your support enabled us to partner with the School of Business at Sacred Heart University in Fairfield to launch the Essential Skills Series – a set of workshops helping nonprofit staff build core business skills such as delivering presentations, managing projects and building a nonprofit budget. Participants say they've gained confidence, knowledge and inspiration to put these tools into practice to build stronger communities.

Learn more about the work that you are making possible: [FCCFoundation.org/cne](http://FCCFoundation.org/cne).

## GRANTEE SPOTLIGHT CATALINA HORAK EXECUTIVE DIRECTOR NEIGHBORS LINK STAMFORD

From organizational planning to educating a Board of Directors, CNE has served as a key resource to help Neighbors Link Stamford deliver its mission of guiding immigrants to integrate into the community.

**“** We went from idea stage, to startup, to growth curve – and CNE programs have been relevant to us at all these different growth stages. We started with a \$250,000 budget in our first year, and now have a \$1 million budget.

## DONOR STORY TRIPP KILLIN EXECUTIVE DIRECTOR JENIAM FOUNDATION

By funding a Strategic Technology Program through CNE, the Jeniam Foundation helps nonprofits expand their capacity.

**“** It's not enough to have a nonprofit to fund. You need good nonprofits to fund. CNE is a great employee development resource for small organizations.

CNE workshops are held to support nonprofits in increasing fundraising and governance skills.



### BY THE NUMBERS

**377** ORGANIZATIONS

**872** INDIVIDUALS

**23** BEST PRACTICE WORKSHOPS

**11** EXECUTIVE LEADERSHIP  
PROGRAM SESSIONS

**96%** SATISFACTION RATE



**CAPTIONS LEFT TO RIGHT:**

- Youth Performers from Creative Youth Productions
- Nonprofit Leaders and Guests
- FCCF Board Member Jonathan Moffly
- Bank of America, Southern Connecticut President Bill Tommins
- FCCF President Juanita T. James
- Connecticut Congressman Jim Himes
- Connecticut State Senator Bob Duff



“

*We raised ten times the amount that we did last year, and from five times as many donors. The best part was getting everyone excited and engaged to create a lot more exposure for our organization and the work that we do.*

**Eileen Brennan**  
LifeBridge Community Services

**FAIRFIELD COUNTY'S GIVING DAY**

**YOU BROKE RECORDS ON MARCH 10, 2016, TO AMPLIFY AND FUEL LOCAL PHILANTHROPY**

You followed your passions, made a difference ... and amazed us once again. On March 10th, 11,696 of you came together for our region's biggest philanthropic event: Fairfield County's Giving Day. In just 24 hours, you raised an astounding level of funds and awareness for the causes you care about most. Every contribution helps make Fairfield County a thriving community.

**THE RESULTS**

**\$1,246,964**  
RAISED FOR 410  
LOCAL NONPROFITS

**\$116,000**  
FROM SPONSORSHIPS

AVERAGE DONATION  
**\$73.87**

TOTAL NUMBER OF DONATIONS  
**15,311**

**GIVING DAY IN THE NEWS**

“ *It's a great opportunity for us to reach young people. It can catch their eye, and they can donate \$10 or \$25 and feel like they can be a part of something.*

**Marti Etter**, Executive Director, Ballet School of Stamford  
*Stamford Advocate*, March 6, 2016



## SCHOLARSHIPS

# YOU ARE INVESTING IN OUR COMMUNITY'S FUTURE BY HELPING STUDENTS ACHIEVE THEIR DREAMS

Your support is making a difference for bright, motivated youth who are pursuing higher education. Students in Connecticut face a crisis of rising costs and the seventh highest average student loan debt in the nation, which is \$29,750 upon graduation. But thousands of students now have the financial support to earn college degrees, thanks to your generosity. Since our inception, \$15 million has been dedicated to students – and last year alone, you funded \$874,148 in scholarship awards.

**Talk with us about starting a Scholarship Fund to set students on a path to success. Contact our Vice President of Development at 203.750.3202.**

## GRANTEE SPOTLIGHT DANIEL TRUST FOUNDER AND CEO DANIEL TRUST FOUNDATION

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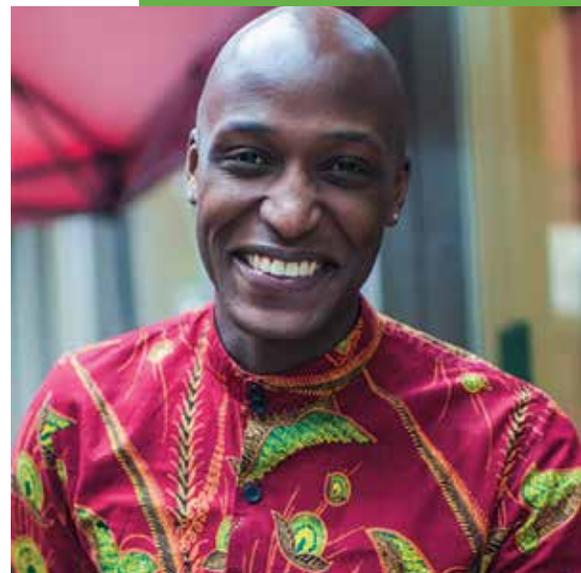
*I had no idea how I was going to pay for college. I had just immigrated to Bridgeport from Africa as a refugee. I did not speak English well, and I was confused on steps I needed to take to apply to and attend college. Because of the guidance and a scholarship I received from Fairfield County's Community Foundation, I was able to attend and graduate from Southern Connecticut State University with a business management degree. Today, I lead my own nonprofit organization.*



Photo credit: Ruth Jansson

## DONOR STORY THE MARILYN SPENCE MEMORIAL SCHOLARSHIP

As a teacher of History and Social Studies at Brien McMahon High School in Norwalk, Marilyn Spence was known for sharing stories, building teams and mentoring others. She also had a quiet passion for investing. By creating an annual scholarship for Brien McMahon students who dream of becoming educators, Marilyn's legacy will live on for generations.



**THRIVE BY 25**

**TOGETHER WE ARE HELPING FAIRFIELD COUNTY YOUTH TO THRIVE BY AGE 25**

This year you helped launch our first Thrive by 25 Youth Summit – a free day of workshops and interactive activities planned by youth, for youth. The Summit, held at Sacred Heart University in Fairfield, drew participants from 17 towns and cities across our region to learn strategies for succeeding in school, life and the workplace.



When times are tough, too often the arts is the first area to suffer budget cuts. With your help we awarded \$264,300 this year to 21 community arts organizations. Our focus on youth development, education and access has impacted the lives of thousands of youth and families, helping to create a more vibrant, educated and innovative community.

**ARTS FOR EVERYONE**

**MAKING THE ARTS ACCESSIBLE**

**GRANTEE SPOTLIGHT  
KEYS, BRIDGEPORT**

*The KEYS Orchestra is a non-audition, no-cost strings ensemble program for Bridgeport public school students. A grant to KEYS helped make the arts accessible to disadvantaged youth by supporting free music lessons for 500 students.*





# EXPLORE WAYS TO MAKE AN IMPACT THROUGH GIVING

Already, as individuals and families, you have entrusted our organization with 571 charitable funds totaling more than \$175 million in total assets – a powerful investment in our shared future. Thank you! Together we can do even more. Explore how these channels of giving can help you to meet your philanthropic goals and make a real difference for generations to come.

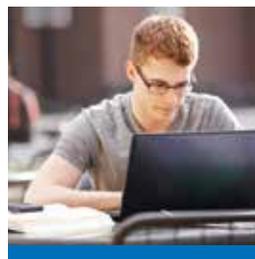
**We welcome the opportunity to continue the conversation about how you can make a lasting impact. Contact our Vice President of Development at 203.750.3202.**

## PARTNER WITH US TO CREATE A FUND



### DONOR-ADVISED FUND

This powerful yet simple form of giving allows you to support your favorite causes and nonprofits locally or around the world, at any time.



### SCHOLARSHIP FUND

Help students realize their educational dreams and give back to our community. You determine the criteria for scholarship recipients, while we administer the process.

### DESIGNATED FUND

Issue an annual grant from your designated fund to benefit your favorite nonprofit in perpetuity.

### FIELD OF INTEREST FUND

Pool your donation with gifts from other like-minded philanthropists to support a favorite cause.

### DISCRETIONARY FUND

Give where the need is greatest at any point in time, funding grants that will help Fairfield County.

## DONATE TO THE COMMUNITY IMPACT FUND

By supporting our Community Impact Fund, you are helping to meet our region's most challenging needs as they evolve over time. We are continuing to learn more, conduct research and address the challenges and opportunities in our community. Our key Community Impact initiatives are:



### THE ARTS

Making the arts and arts education accessible to all.



### WOMEN & GIRLS

Empowering women and girls to reach their full potential.



### CENTER FOR NONPROFIT EXCELLENCE

Strengthening local nonprofits.



### THRIVE BY 25

Providing clear pathways to careers for youth ages 16 to 24.

## BECOME A MEMBER OF OUR FUTURE SOCIETY

By joining our Future Society and making a planned gift to Fairfield County's Community Foundation, you are truly creating lasting change: your investment in the lives of future generations will continue to fuel grants forever.

### DIRECT YOUR GIFT WHERE THE NEED IS GREATEST

Make an unrestricted gift to our endowment, fueling solutions to our most pressing challenges.

### CREATE YOUR OWN LASTING LEGACY

Establish and name your own fund with a gift from your estate to support work that carries on your values.

### SUPPORT A CAUSE YOU'RE PASSIONATE ABOUT

Make a gift from your estate to a fund you've already created, leveraging its impact.



## DONOR STORY DR. MAYA REDDI

Berkeley College professor Maya Reddi has been fighting to empower women and girls since age four, from spending summers volunteering with Mother Teresa to teaching women in Africa how to build microbusinesses. Now, by joining the Future Society, Maya will be helping generations of women in her own community to build nest eggs, achieve their dreams and share their gifts with the world.

*"I really believe that if a woman has financial security, then she can achieve anything," says Maya. "My personal hope is that this will be my greatest achievement."*

# FINANCIAL STATEMENT\*

FY16 JULY 1, 2015 – JUNE 30, 2016

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*If you want to delve past the surface and get to the roots of the community, Fairfield County's Community Foundation is the way to go. I have been so impressed with all the nonprofits it has introduced me to and have so much gratitude that this service is available to me.*

**Robie Spector**

Donor-Advised Fundholder  
The Robie & Scott Spector Fund

	FY2016	FY2015
<b>Assets</b>		
Cash and Cash Equivalents	\$383,747	\$241,121
Contributions and Other Receivables	63,887	2,221,137
Investments	174,839,054	186,587,978
Other Assets	208,079	200,837
<b>Total Assets</b>	<b>\$175,494,767</b>	<b>\$189,251,073</b>
<b>Liabilities and Net Assets</b>		
<b>Liabilities</b>		
Accounts Payable	\$333,641	\$170,594
Grants Payable and Other Liabilities	1,252,545	1,901,777
Other Liabilities	78,229	104,720
Total Liabilities	1,664,415	2,177,091
Net Assets	173,830,352	187,073,982
<b>Total Liabilities and Net Assets</b>	<b>\$175,494,767</b>	<b>\$189,251,073</b>
<b>Revenues</b>		
Contributions and Gifts to Funds	\$14,467,892	\$19,995,451
Investment Income, Net of Expenses	-10,077,477	4,985,007
Program Service and Other Revenue	176,065	213,288
<b>Total Revenue</b>	<b>\$4,566,480</b>	<b>\$25,193,746</b>
<b>Expenses</b>		
Grants	\$13,310,433	\$13,466,209
Grant Services and Community Initiatives	1,857,078	1,799,992
Philanthropic Advisory Services	702,594	749,580
Management and Administration	1,092,269	1,020,888
Fundraising	847,736	777,476
<b>Total Expenses</b>	<b>\$17,810,110</b>	<b>\$17,814,145</b>
<b>Change in Net Assets</b>	<b>-\$13,243,630</b>	<b>\$7,379,601</b>
<b>NET ASSETS</b>		
Beginning of Year	<b>\$187,073,982</b>	<b>\$179,694,381</b>
End of Year	<b>\$173,830,352</b>	<b>\$187,073,982</b>

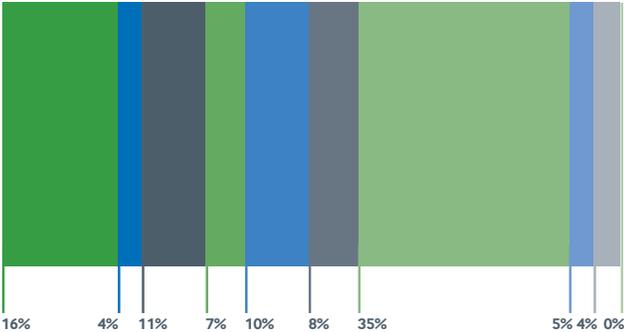
\*Includes agency funds

For a complete copy of Fairfield County's Community Foundation's audited financial statements, go to [fccfoundation.org](http://fccfoundation.org) or contact our Controller's Office at 203.750.3200. To view a copy of the Foundation's tax return (IRS Form 990), visit [guidestar.org](http://guidestar.org) or contact the Foundation.

# \$173.8M IN NET ASSETS

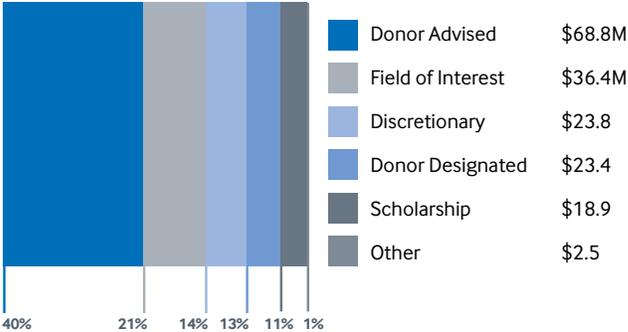
\$14.5M IN CONTRIBUTIONS

## ASSET ALLOCATION



- Large/Mid Cap Equity
- Small Cap Equity
- Non US Developed Equity
- Non US Emerging Equity
- Global Equity
- Fixed Income
- Hedge Funds
- Private Equity
- Direct Real Estate
- Cash and Equivalents

## NET ASSETS BY FUND TYPE



2017 Board of Directors of Fairfield County's Community Foundation



# THANK YOU FOR MAKING AN IMPACT **\$13,310,433** IN GRANTS

IN AND OUTSIDE FAIRFIELD COUNTY



## DONOR-ADVISED GRANTS

# \$9,787,370

Philanthropists led the charge in making a difference here in Fairfield County, as well as supporting nonprofit causes around the country.



## SCHOLARSHIPS

# \$874,148

402 students across Fairfield County received scholarships, helping them to reach for their dreams of pursuing a higher education and a meaningful career.



## COMPETITIVE GRANTMAKING

# \$2,411,027

Our competitive grantmaking process focuses on meeting critical needs. With your support, we are helping individuals, places and ideas thrive in our region.

## WE ARE GRATEFUL

TO THESE PARTNERS AND  
SPONSORS FOR ELEVATING  
AND FUELING THE WORK  
WE DO TOGETHER.

95.9 The Fox

Bank of America

Blum, Shapiro  
& Company, PC

Brody Wilkinson PC

Citi Foundation

Cummings &  
Lockwood LLC

Day Pitney LLP

Deloitte

First County Bank

Harvard Business  
School Community  
Partners

Hearst Connecticut  
Media Group

Housatonic Community  
College Foundation

JPMorgan Chase  
Foundation

Lone Pine Foundation

Manatuck Hill Partners

Moffly Media

Neuberger Berman

Newman's Own  
Foundation

Newmark Grubb  
Knight Frank

News12 Connecticut

Norwalk Community  
College Foundation

O'Herron Family  
Foundation

People's United  
Community Foundation

Pitney Bowes

Pullman & Comley LLC

Purdue Pharma

Sacred Heart University

Stamford Health

Stamford Hospital  
Foundation

Star 99.9

Starwood Foundation

TFI Envision

Wells Fargo Foundation

Whole Foods Market

Wiggin and Dana LLP

As a trusted nonprofit partner and thought leader, we bring together community organizers, business experts and philanthropists to solve our region's challenges. Our goal is to create a vital and inclusive community, where every individual has the opportunity to thrive.

**Support our mission and donate online at: [FCCFoundation.org](https://www.fccfoundation.org).**





Fairfield County's  
Community Foundation

## CELEBRATING 25 YEARS OF COMMUNITY IMPACT, DRIVEN BY YOU

In 1992, Fairfield County's Community Foundation was established to bring together community organizers, business experts and philanthropists to empower lasting change.

In 2017, we're celebrating 25 years of impact and growth towards a more vital and inclusive community.

Thank you for investing in a future where every individual has the opportunity to thrive.

 **Fairfield County's Community Foundation**  
383 Main Avenue, Norwalk, CT 06851  
203.750.3200

**FCCFoundation.org**

 [FCCFoundation.org/blog](http://FCCFoundation.org/blog)

   FCCFoundation

 Fairfield County's Community Foundation